Exam Code: 646-985
Exam Name: Data Center Networking Solution Sales
Vendor: CISCO
Version: DEMO
1: Which product can deploy virtual SSL security contexts logically across the data center network from a single physical device?
A. Cisco Nexus 7000 Module
B. Cisco Storage Services Module
C. Cisco Application Control Engine Module
D. Cisco Firewall Services Module
**Correct Answers:** C

2: What two things can a business implement to achieve better utilization of IT resources? (Choose two.)
A. distributed management
B. role-based access control
C. embedded network intelligence
D. consolidation of data center resources
E. business continuity with mirrored primary and secondary sites
**Correct Answers:** C D

3: Which explanation best describes the difference between a data center sales cycle and a traditional network sales cycle?
A. A data center sales cycle begins much earlier in a project.
B. A data center account manager requires more technical skills than commercial skills.
C. A data center sales professional should use the customer's network team to advise him when best to get involved in the sales cycle.
D. A data center sales professional should wait until the design phase is complete before determining which Cisco solution best fits the requirements.
**Correct Answers:** A

4: What are blade switches?
A. end-of-row switches
B. top-of-rack switches
C. modules that fit into MDS switches
D. modules that fit into blade server chassis
**Correct Answers:** D

5: How does the Cisco ACE XML gateway improve server performance?
A. by blocking XML traffic to the server
B. by offloading XML functions from the server
C. by providing SSL security for XML transfers
D. by translating XML messages to HTML messages
**Correct Answers:** B

6: Which feature is a feature of Cisco WAAS?
A. firewall security
B. TCP optimization
C. Ethernet optimization  
D. server load balancing  

**Correct Answers: B**

7: What is the function of Cisco Data Mobility Manager?  
A. array-based data migration  
B. fabric-based data migration  
C. server-based data migration  
D. appliance-based data migration  

**Correct Answers: B**

8: What are two benefits of unified fabric? (Choose two.)  
A. reduced cabling  
B. increased latency  
C. reduced throughput  
D. reduction of server adapters required for I/O  
E. reduced I/O bandwidth, which allows Fibre Channel over Ethernet to work  

**Correct Answers: A D**

9: Which statement is likely to be true about the role of a customer’s chief security officer?  
A. The chief security officer has a technology focus.  
B. The chief security officer works closely with the chief technology officer to make technology decisions about which products to use for data center security.  
C. The chief security officer might have significant influence on the operation of the data center without necessarily having any understanding of the technology deployed in the data center.  
D. The chief security officer might have significant influence on the operation of the data center without necessarily having any understanding of the technology deployed in the data center.  

**Correct Answers: C**

10: What benefit does network-based virtualization bring to the overall virtualization strategy for the data center?  
A. merging the core and aggregation layers  
B. carrying multiple protocols across the same network  
C. combining ports for high availability and redundancy  
D. deploying multiple service contexts on the same hardware  

**Correct Answers: D**