Vendor: Cisco

Exam Code: 650-292

Exam Name: TelePresence Video Sales Specialist for Express Exam (PATVSSE)

Version: DEMO
1. What is a benefit of the Cisco TelePresence Interoperability Protocol?
Select exactly 1 answer(s) from the following:
A. It allows SIP and H.323 to function interchangeably.
B. It allows direct interoperability between CTS and non-CTS devices.
C. It allows for secure traversal of the firewall.
D. It provides for high-definition video, unlike other protocols that only support standard definition.
Answer: B

2. Which endpoint offers a camera that can also be used as a document camera?
A. Profile 42
B. EX90
C. E20
D. C20
Answer: B

3. To provide firewall traversal, which components are needed? Select exactly 1 answer(s) from the following:
A. 2 Cisco TelePresence Video Communication Server Expressways
B. 1 Cisco TelePresence Video Communication Server Control and 2 Cisco TelePresence Video Communication Server Expressways
C. 1 Cisco TelePresence Video Communication Server Control and 1 Cisco TelePresence Video Communication Server Expressway
D. 2 Cisco TelePresence Video Communication Server Controls
Answer: C

4. When we talk about selling along the immersive curve, what do we mean?
Select exactly 1 answer(s) from the following:
A. to recognize that the business use-case determines immersive needs, and that immersive needs will determine the product selection
B. to talk about immersive applications but move the customer to cheaper solutions
C. to place point-to-point video conferencing at the center of collaboration architecture
D. to decide for the customer which product is best
Answer: A

5. Which of these is a key feature of the Cisco MXE 5600 Series?
Select exactly 1 answer(s) from the following:
A. increased number of ports to connect to endpoints
B. secure firewall traversal
C. support one button to push scheduled meetings
D. support for third party multi-screen experience
Answer: C