Vendor: Cisco

Exam Code: 650-298

Exam Name: TelePresence Video Sales Specialist for Advanced Plus Exam (PATVSSAP)

Version: DEMO
1. When we talk about selling along the immersive curve, what do we mean?
   A. To place point-to-point video conferencing at the center of collaboration architecture.
   B. To recognize that the business use-case determines immersive needs, and that immersive need will determine the product selection.
   C. To talk about immersive applications but move the customer to cheaper solutions
   D. To decide for the customer which product is best.
   Answer: B

2. Which of the following is a characteristic of Cisco TelePresence immersive endpoints?
   A. For TelePresence experiences in personal office, at home for telecommuting applications
   B. Good for large deployments with guaranteed quality and consistent user experience
   C. Devices are optimized for mobility and personal usage from the desktop
   D. Rooms with optimized and customized environments for face-to-face virtual communications
   Answer: D

3. How many microphones inputs does the Cisco TelePresence Codec C90 have?
   A. 2
   B. 4
   C. 12
   D. 8
   Answer: D