Vendor: Cisco

Exam Code: 650-367

Exam Name: Advanced Collaboration Architecture Sales Specialist (PSACAS)

Version: DEMO
1. Why is the financial manager an integral part of the decision-making process?
   A. Cisco TelePresence is personal, multipurpose, and immersive.
   B. Cisco TelePresence is a pure, high-end videoconferencing solution.
   C. Cisco TelePresence is low-cost video for everyone everywhere.
   D. Cisco TelePresence is personal, single-purpose, and immersive.
   **Answer:** A

2. Which two of the following solutions are new with the Cisco Unified Communication 8.5 release? (Choose two.) Select exactly 2 answer(s) from the following:
   A. Cisco Enterprise Social Software
   B. Cisco Unified Integration for Microsoft Office Communicator
   C. Cisco SocialMiner
   D. Cisco Media Capture Platform
   E. Cisco Visual Voicemail
   **Answer:** A, E

3. Which of the following gateways would be most suitable for a customer who is supporting only same analog phones and fax machines?
   A. Cisco Catalyst 3750 Series Switch
   B. Cisco AS5800 Universal Gateway
   C. Cisco Unified Border Element
   D. Cisco VG200 Series Gateways
   **Answer:** D

4. Your customer wants to offer Cisco Smart Care. Why is it important to have sophisticated management tools, such as Cisco Monitor Manager or Cisco Monitor Director, to offer this service?
   A. These management tools are suited to manage various service contracts from different customers.
   B. With sophisticated management tools, you can open cases at Cisco TAC.
   C. These management tools enable views into potential problems before they impact a customer’s business.
   D. Cisco Smart Care is a responsive service.
   **Answer:** C

5. In which two ways will a Cisco customer benefit from the Cisco Technology Developer Program? (Choose Two)
   A. The customer will get immediate support from Cisco TAC.
   B. A company can display the Cisco Compatible logo in association with its product offering.
   C. The program provides three year of affordable technical support and software enhancements.
   D. The program exponentially expands the number and quality of rich, new business solutions.
E. Companies offering these new business solutions participate in one of five successive levels.

Answer: B,D