Vendor: HP

Exam Code: HP2-Q06

Exam Name: Selling HP BCS Solutions

Version: DEMO
QUESTION 1
According to estimates from the U. S Bureau of Labor, what percentages of companies that suffer a significant data loss are out of business within five years?

A. 63%
B. 73%
C. 83%
D. 93%

Answer: B

QUESTION 2
HP claims that as a result of the developments outlined in HP Project Odyssey, system reliability will increase 68x. Against what was the comparison?

A. the HP DL980 server
B. a mainstream competitor's system
C. the previous generation of Integrity server
D. the previous generation of Superdome

Answer: C

QUESTION 3
Up to what percentage can customers expect to reduce total cost of ownership (TCO) by using HP CloudSystem Matrix for HP-UX?

A. 26%
B. 36%
C. 46%
D. 6%

Answer: A

QUESTION 4
Your customer's IT department is upgrading from a sole "supplier" or builder of services. What is the next generation IT department expected to deliver?

A. IT will continue to develop new applications in-house to meet business needs.
B. IT will become the builder AND the broker of IT services.
C. IT will be outsourced to public and private cloud providers.
D. IT will determine the business and IT Strategy and take greater control of budgets.

Answer: A

QUESTION 5
Which HP Storage platform is recommended for the Medium Matrix Starter Kit with HP 8L970 i2 Blades?

A. P4000 Lefthand
B. P6000 EVA  
C. P9500 XP 
D. 3PAR F Series  

Answer: B

**QUESTION 6**  
How long does it take to provision a new service in an HP Mission Critical Converged Infrastructure?  
A. less than two hours  
B. less than one day  
C. less than two days  
D. less than five days  

Answer: C