Vendor: HP

Exam Code: HP3-L04

Exam Name: L04 - Selling HP 3PAR Storage

Version: DEMO
1. HP has confirmed its commitment to delivering more value to existing customers of EVA and P9000. Approximately how many EVA installations are there worldwide?
   A. 50,000
   B. 75,000
   C. 100,000
   D. 150,000
   Answer: C

2. What is the overarching need shared by service providers who offer hosting solutions, web-based applications, and HPC solutions?
   A. simplified operations
   B. security
   C. customers
   D. scalability
   Answer: A

3. The HP 3PAR architecture has unique performance and resiliency features that allow a significant increase in a virtual machine density. Which statement is correct regarding how many servers your customers will need to buy to achieve a high-performance, highly reliable virtualized server environment using HP 3PAR architecture?
   A. Your customers will need to buy 40% fewer physical servers.
   B. Your customers will need to buy 50% fewer physical servers.
   C. Your customers will need to buy 60% fewer physical servers.
   D. Your customers will need to buy 70% fewer physical servers.
   Answer: B